
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) April 27, 2005

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	Delaware	0-16439	94-1499887	
	te or other jurisdiction of incorporation)			
	901 Marquette Avenue, Minneapolis, Minn	esota	55402-3232	
	(Address of principal exec		(Zip Code)	
	Registrant's telephone	number, including are	a code 612-758-5200	
simu	Check the appropriate box be ltaneously satisfy the filin owing provisions (see Genera	g obligation of the r	egistrant under any of th	ıe
[_]	Written communications purs (17 CFR 230.425)	uant to Rule 425 unde	er the Securities Act	
[_]	Soliciting material pursuan (17 CFR 240.14a-12)	t to Rule 14a-12 unde	er the Exchange Act	
[_]	Pre-commencement communicat Exchange Act (17 CFR 240.14		14d-2(b) under the	
[_]	Pre-commencement communicat Exchange Act (17 CFR 240.13		13e-4(c) under the	

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Item 2.02 Results of Operations and Financial Condition. Item 9.01 Financial Statements and Exhibits. Signature

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Item 2.02 Results of Operations and Financial Condition.

On April 27, 2005, Fair Isaac Corporation (the "Company") reported its financial results for the quarter and six months ended March 31, 2005. See the Company's press release dated April 27, 2005, which is furnished as Exhibit 99.1 hereto and incorporated by reference in this Item 2.02.

Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

Exhibit	
Number	Description
99.1	Press Release dated April 27, 2005

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FAIR ISAAC CORPORATION

By /s/ CHARLES M. OSBORNE

Charles M. Osborne Vice President and Chief Financial Officer

Date: April 27, 2005

EXHIBIT INDEX

Exhibit Number	Description	METHOD OF FILING
99.1	Press Release dated April 27, 2005	Filed Electronically

Fair Isaac Announces Second Quarter Fiscal 2005 Results; Year over Year Revenue Growth of 13%; Record Earnings and Bookings for Second Quarter

MINNEAPOLIS--(BUSINESS WIRE)--April 27, 2005--Fair Isaac Corporation (NYSE:FIC), a leader in customer analytics and decision technology, today announced financial results for its second fiscal quarter ended March 31, 2005.

Second Quarter Fiscal 2005 Results

The company reported second quarter revenues of \$196.0 million in fiscal 2005 versus \$173.2 million reported in the prior year period. Net income for the second quarter of fiscal 2005 totaled \$34.3 million, or \$0.45 per diluted share, compared with net income of \$30.8 million, or \$0.39 per diluted share, reported in the same quarter last year. Net income for the second quarter of 2005 included an adjustment that reduced income tax expense by \$6.0 million, or \$0.08 per diluted share. This adjustment resulted from revisions made to estimates of prior years' tax liabilities.

The impact of the adoption of EITF Issue No. 04-8, The Effect of Contingently Convertible Instruments on Diluted Earnings Per Share (EITF Issue No. 04-8), including the costs associated with the exchange offer, reduced the second quarter diluted earnings per share by \$0.05 in fiscal 2005 and \$0.03 in fiscal 2004.

Fiscal 2005 Year-to-date Results

The company reported revenues of \$391.6 million year-to-date versus \$342.6 million reported in the same period last year. Year-to-date net income totaled \$62.2 million, or \$0.82 per diluted share, compared with net income of \$59.6 million, or \$0.75 per diluted share, reported in the same period last year. Year-to-date net income was also affected by the second quarter adjustment that reduced income tax expense as described above.

The impact of the adoption of EITF Issue No. 04-8 reduced the year-to-date diluted earnings per share by \$0.08 in fiscal 2005 and \$0.06 in fiscal 2004.

"We are pleased with our record earnings and bookings for the quarter," said Thomas Grudnowski, Fair Isaac's chief executive officer. "The strong bookings and sales pipeline demonstrates the success of our increased sales efforts in the core, high-margin market segments."

Senior Convertible Notes

During the first quarter, the company adopted EITF Issue No. 04-8 related to its \$400 million of Senior Convertible Notes ("old notes"). In the second quarter, the company commenced an offer to exchange its old notes for new Senior Convertible Notes ("new notes") that, upon conversion, would pay the holder cash for the principal amount and cash or common stock for any conversion value in excess of the principal amount. On March 31, 2005, the company successfully completed its exchange offer for approximately 99.9% of the principal amount of the old notes. The new notes are currently not dilutive to the company's diluted earnings per share calculation.

Second Quarter Fiscal 2005 Revenues and Bookings Highlights

Revenues increased across each of the company's four operating segments. Strategy Machine Solutions revenues increased to \$111.3 million in the second quarter of 2005 from \$103.6 million in the prior year quarter, or by 7%, primarily due to revenues generated by collections and recovery solutions, and mortgage banking solutions associated with the acquisition of London Bridge and increased revenues from fraud solutions products. These gains were partially offset by a decline in revenues associated with marketing services, and insurance and healthcare solutions. Scoring Solutions revenues increased to \$39.3 million in the second quarter from \$33.7 million in the prior year quarter, or by 17%, primarily due to an increase in revenues derived from risk scoring services at the credit reporting agencies. Professional Services revenues increased to \$33.6 million in the second quarter from \$24.6 million in the prior year quarter, or by 36%, due to the acquisition of London Bridge and $\,$ Braun Consulting, Inc. Analytic Software Tools revenues increased to \$11.8 million in the second quarter from \$11.3 million in the prior year quarter, or by 4%, due to revenues generated by sales from the Enterprise Decision Management suite of products, primarily due to the acquisition of London Bridge.

The company achieved new bookings of \$136.6 million in the second quarter of 2005, as compared to its previous guidance of \$125.0 million. The company defines a "new booking" as estimated future contractual revenues, including agreements with perpetual, multi-year and annual terms. Management regards the volume of new bookings achieved, among other factors, as an important indicator of future revenues, but they are not comparable to, nor should they be substituted for, an analysis of the company's revenues.

Balance Sheet and Cash Flow Highlights

Cash and cash equivalents, and marketable security investments were \$368.3 million at March 31, 2005 as compared to \$364.3 million at September 30, 2004. Significant changes in cash and cash equivalents from September 30, 2004 include cash provided by operations of \$119.6 million. Cash used year-to-date includes \$10.0 million related to purchases of property and equipment, \$33.8 million (net of cash acquired) related to the November 2004 acquisition of Braun Consulting, Inc., and \$127.0 million to repurchase company stock under its share repurchase plan. In addition to operating cash flows, cash was also generated from the November 2004 sale of the company's subsidiary, London Bridge Phoenix Software, Inc., for \$22.7 million and \$27.4 million received from the exercise of stock options and stock issued.

Outlook

The company expects revenue for the third quarter of fiscal 2005 of approximately \$205.0 million and earnings per diluted share of about \$0.44. The company also expects fiscal 2005 total revenue of approximately \$811.0 million and earnings per diluted share of about \$1.80. This guidance reflects the continuation of top-line growth in its core market segments and further expansion of its operating margin.

"We are encouraged by our continuing growth in key market segments," said Grudnowski. "Our above plan growth in sales and operating earnings from these segments drives our expectations for full-year, record sales and earnings. The growing demand for our analytic solutions in these core segments demonstrates the critical value we deliver to our customers and their business success."

Company to Host Conference Call

The company will host a conference call today at 5:00 p.m. Eastern Time (4:00 p.m. Central Time/2:00 p.m. Pacific Time) to discuss its second quarter results and outlook for the remainder of fiscal 2005. The call can be accessed live on the Investor Relations section of the company's Web site at www.fairisaac.com, and a replay will be available approximately two hours after the completion of the call through May 25, 2005.

About Fair Isaac

Fair Isaac Corporation (NYSE:FIC) is the preeminent provider of creative analytics that unlock value for people, businesses and industries. The company's predictive modeling, decision analysis, intelligence management, decision management systems and consulting services power billions of mission-critical customer decisions a year. Founded in 1956, Fair Isaac helps thousands of companies in over 60 countries acquire customers more efficiently, increase customer value, reduce fraud and credit losses, lower operating expenses and enter new markets more profitably. Most leading banks and credit card issuers rely on Fair Isaac solutions, as do insurers, retailers, telecommunications providers, healthcare organizations and government agencies. Through the www.myFICO.com Web site, consumers use the company's FICO(R) scores, the standard measure of credit risk, to manage their financial health. For more information, visit www.fairisaac.com.

Statement Concerning Forward-Looking Information

Except for historical information contained herein, the statements contained in this news release that relate to Fair Isaac or its business are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including the company's ability to recruit and retain key technical and managerial personnel, the maintenance of its existing relationships and ability to create new relationships with customers and key alliance partners, its ability to continue to develop new and enhanced products and services, competition, regulatory changes applicable to the use of consumer credit and other data, the possibility that the anticipated benefits of acquisitions, including expected synergies, will not be realized and other risks described from time to time in Fair Isaac's SEC reports, including its Annual Report on Form 10-K for the year ended September 30, 2004 and Quarterly Report on Form 10-Q for the period ended December 31, 2004. If any of these risks or uncertainties materialize, Fair Isaac's results could differ materially from its expectations. Fair Isaac disclaims any intent or obligation to update these forward-looking statements.

Fair Isaac and FICO are trademarks or registered trademarks of Fair Isaac Corporation, in the United States and/or in other countries. Other product and company names herein may be trademarks of their respective owners.

(In thousands, except per share data) (Unaudited)

	Quarte Marc	r Ended h 31,	Six Mont Marc	h 31,
	2005	2004	2005	
Revenues		\$173,246		\$342,587
Operating expenses: Cost of revenues	69,648	63,283	139,418	122,818
Research and development Selling, general and	18,123	14,333	39,121	30,734
administrative Amortization of	55,085	40,508	108,653	82,268
intangible assets	6,536	4,064	13,320	
Total operating expenses	149,392		300,512	243,951
Operating income Other expense, net	46,629 (490)	51,058 (1,117)	91,055 (160)	
Income before income taxes Provision for income taxes	46,139	49,941	90,895 28 707	96,144 36,540
	\$34,327	\$30,843 ======	\$62,188	
Earnings per share: Basic	\$0.51	\$0.44	\$0.92	\$0.85
	=======	=======	=======	
		=======		
Shares used in computing earnings per share:				
Basic	66,979 ======	70,308 ======	67,769 ======	70,065 ======
Diluted (b)		83,117 (a)		82,976 (a)

	========	=====
Diluted (b)	78,385	83,1
	=======	=====

Basic	66,979	70,308	67,769	70,065
	=======	=======	=======	=======
Diluted (b)	78,385	83,117 (a)	79,231	82,976 (a)
	=======	=======	=======	=======

- (a) The computation of diluted earnings per share for the quarters ended March 31, 2005 and 2004, includes 9.0 million and 9.1 $\,$ million, respectively, shares of common stock issuable upon conversion of our senior convertible notes, along with a corresponding adjustment to net income to add back related interest expense, net of tax, of approximately \$1.2 million and \$1.3 million, respectively. The computation of diluted earnings per share for the six months ended March 31, 2005 and 2004, includes 9.1 million shares of common stock issuable upon conversion of our senior convertible notes, along with a corresponding adjustment to net income to add back related interest expense, net of tax, of approximately \$2.5 million.
- (b) The dilutive effect of the Company's old notes has been calculated on the if-converted method through March 30, 2005. Effective March 31, 2005, the dilutive effect of the Company's new notes has been calculated using the treasury stock method.

FAIR ISAAC CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS March 31, 2005 and September 30, 2004 (In thousands) (Unaudited)

> March 31, September 30, 2005 2004

ASSETS: Current assets: Cash and cash equivalents Marketable securities Receivables, net Prepaid expenses and other current assets	\$167,359 161,608 166,434 39,522	\$134,070 165,235 140,845 25,951
Total current assets	534,923	466,101
Marketable securities and investments Property and equipment, net Goodwill and intangible assets, net Other noncurrent assets	39,293 54,089 807,243 31,025	
	\$1,466,573	\$1,444,779
LIABILITIES AND STOCKHOLDERS' EQUITY: Current liabilities: Accounts payable and other accrued liabilities Accrued compensation and employee benefits Deferred revenue	\$60,583 36,420 64,451	\$45,596 33,670 41,050
Total current liabilities	161,454	120,316
Senior convertible notes Other noncurrent liabilities	400,000 8,994	400,000 7,992
Total liabilities	570,448	528,308
Stockholders' equity	896,125	916,471
	\$1,466,573	\$1,444,779

FAIR ISAAC CORPORATION REVENUES BY SEGMENT For the Quarters and Six Months Ended March 31, 2005 and 2004 (In thousands) (Unaudited)

	Quarter Ended		Six Montl	ns Ended
	March 31,		Marcl	n 31,
	2005	2004	2005	2004
Strategy machine solutions	\$111,252	\$103,587	\$229,064	\$206,848
Scoring solutions	39,347	33,707	78,771	69,014
Professional services	33,580	24,616	63,050	47,108
Analytic software tools	11,842	11,336	20,682	19,617
Total revenues	\$196,021	\$173,246	\$391,567	\$342,587
	=======	======	=======	=======

FAIR ISAAC CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS For the Six Months Ended March 31, 2005 and 2004 (In thousands) (Unaudited)

	Six Months Ended March 31,		
	2005	2004	
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$62,188	\$59,604	
Depreciation and amortization Changes in operating assets and liabilities, net	26,539	22,620	
of acquisitions Other, net	19,701 11,129	24,327 9,727	

Net cash provided by operating activities	119,557 116,278
Cash flows from investing activities: Purchases of property and equipment Cash paid for acquisitions, net of cash acquired Net activity from marketable securities Other, net	(10,012) (10,744) (33,800) (5,000) 35,143 7,940 24,156 1,950
Net cash provided by (used in) investing activities	15,487 (5,854)
Cash flows from financing activities: Proceeds from issuances of common stock Repurchases of common stock Other, net	27,353 32,235 (127,048) (40,653) (2,716) (2,118)
Net cash used in financing activities	(102,411) (10,536)
Effect of exchange rate changes on cash	656 -
Increase in cash and cash equivalents Cash and cash equivalents, beginning of period	33,289 99,888 134,070 130,383
Cash and cash equivalents, end of period	\$167,359 \$230,271 ====================================

Fair Isaac Corporation Baseline Revenue Analysis (In thousands)

	BKG'04	Q1A	Q2A	Q3A	Q4A	FY04
Total Baseline Prior to '04		\$153,440	\$148,234	\$146,159	\$151,800	\$599,633
Q1-2004A Q2-2004A Q3-2004A Q4-2004A	\$135,108 116,997 78,580 110,585	15,901	10,304 14,708	8,300 8,397 10,341	,	33,038 17,878
Total FY04	441,270	15,901	25,012	27,038	38,622	106,573
Baseline Prior to '05	441,270	169,341	173, 246	173,197	190,422	706,206
Q1-2005E Q2-2005E Q3-2005E Q4-2005E						
Total FY05						
		 ·		 ·	 -	
Grand Total	\$441,270	\$169,341 =======	\$173,246	\$173,197	\$190,422	\$706,206 ======

E = Estimate A = Actual

	BKG'05	Q1A	Q2A	Q3E	Q4E	FY05E	
Total Baseline Prior to '04		\$144,463	\$139,115	\$135,000	\$133,500	\$552,078	
Q1-2004A Q2-2004A		8,714 6,350	6,506 5,276	5,500 5,000	5,000 4,000	25,720 20,626	

Q3-2004A Q4-2004A		6,688 9,946	5,279 8,269	4,000 7,500	3,500 7,000	19,467 32,715
Total FY04		31,698	25,330	22,000	19,500	98,528
Baseline Prior to '05		176,161	164,445	157,000	153,000	650,606
Q1-2005E Q2-2005E Q3-2005E Q4-2005E	\$115,363 136,559 123,000 125,078	19,385	12,916 18,660	12,000 16,000 20,000	11,500 10,000 16,500 23,000	55,801 44,660 36,500 23,000
Total FY05	500,000	19,385	31,576	48,000	61,000	159,961
Grand Total	\$500,000 =====	\$195,546 	\$196,021 ======	\$205,000 ======	\$214,000 ======	\$810,567 ======

E = Estimate A = Actual

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