FICO

Investor Presentation

Q4 FY2026

September 30, 2026



Presenters

Will Lansing
Chief Executive Officer

Steve Weber
Chief Financial Officer

Dave Singleton
VP Investor Relations



Forward-looking Statements / Non-GAAP Financial Measures

Certain statements made in this presentation are forward-looking under the Private Securities Litigation Reform Act of 1995. Those statements involve many risks and uncertainties that could cause actual results to differ materially. Information concerning these risks and uncertainties is contained in the Company's filings with the SEC, particularly in the Risk Factors and Forward-Looking Statements portions of such filings. Copies are available from the SEC, from the FICO website, or from our Investor Relations team.

This presentation includes statements regarding certain non-GAAP financial measures. Please refer to the Company's earnings release and Regulation G schedule for reconciliation of each of these non-GAAP financial measures to the most comparable GAAP measure. This reconciliation is part of the earnings release included in Exhibit 99.1 to our 8K which we filed with the SEC under Item 2.02, "Results of Operations and Financials". The earnings release and Regulation G schedule are available on the investor relations page of the Company's website at fico.com or on the SEC's website at sec.gov.



Key Business Updates

Will Lansing
Chief Executive Officer

FICO – Current Quarter Key Financial Takeaways

Strong top and bottom-line growth

1. Revenues

- $657M FICO revenues, +27% YoY
- $414M Scores revenues, +33% YoY driven by B2B mortgage revenue
- $243M Software revenues, +19% YoY
  - +84% Platform driven by FICO Platform & migrations
  - -12% Non-Platform from migrations, partially offset by higher point in time revenue

2. Net Income and EPS

- $175M GAAP Net Income, +13% YoY / EPS $8.12, +26% YoY
- $239M Non-GAAP Net Income, +28% YoY / EPS $11.10, +43% YoY
- Non-GAAP growth driven by strong B2B Scores growth partially offset by growth in front-end loaded marketing expense for Accenture partnership
- Prior quarters share repurchases drove EPS growth above Net Income growth

3. Free Cashflow

- $1.034B trailing twelve-month free cash flow, +40% YoY provides capacity for both debt repayment, reinvestment, and returning capital to shareholders through share repurchases

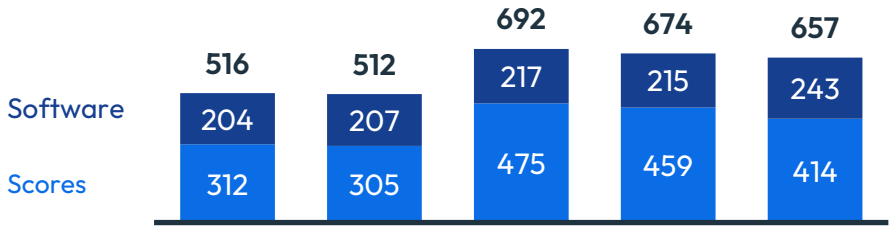
4. Share repurchase

- In Q4, we paused repurchases and directed free cash flow to repaying the term loan that funded the Q3 accelerated share repurchase, bringing leverage to 3.29x net debt to EBITDA



FICO driving sustained revenue growth

Revenue ($M)



YoY%	Q4-25	Q1-26	Q2-26	Q3-26	Q4-26
Software	0%	2%	7%	2%	19%
Scores	25%	29%	60%	41%	33%
Total	14%	16%	39%	26%	27%

Scores Growth

Driven by mortgage origination scores growth

Software Growth

Driven by growth in FICO® Platform (SaaS)

FICO® Score is the US industry standard measure of consumer credit risk for over 35 years

Business to Business (B2B)

Used by 90% of top US Lenders*


Mortgage


Auto


Cards

Business to Consumer (B2C)

Strong US brand awareness


myFICO.com


Open Access


Licensing

*Includes all lending institutions, ex. Fintech, depository banks, independent banks

Independent, time-tested, and trusted broad adoption

- Expands fair and objective access to credit to empower cost effective home ownership
- Utilized in underwriting, pricing, insuring, investor credit risk and prepayment models, capital requirements, MBS ratings and pricing

Competitive advantage

- Industry standard across all lending verticals and for securitization
- Most predictive scoring model in US
- The only credit score with known, predictable performance through a full economic cycle

Consistent innovation

- 35 years of FICO model evolution, each model measurably more predictive than the last
- Auto and Card industry specific scores
- Alternative-data scores—including UltraFICO®, FICO® Score XD, BNPL models, and FICO® Resilience Index

FICO® Mortgage Direct Licensing Program allows tri-merge resellers to calculate and distribute FICO® Scores directly to lenders

Reseller & Lender Benefits



Pricing optionality for credit scores



Cost savings by removing wholesale distributor mark up

Reseller Adoption

Signed agreements with resellers representing ~73% of U.S. mortgage volumes and engaged with resellers representing ~100% of U.S. mortgage volume

Ease of reseller adoption:

Compared to credit bureau process:

- Same model calculator
- Same data input and output
- Same data format used by DU and LP (the GSE underwriting systems)

FICO® Score 10T is the logical choice for market participants

	Non-Agency	Agency AFTER Credit Scoring Initiative implementation complete
GSE guarantee	No	Yes
Lender choice	Yes	Yes
Score required	N/A	Classic FICO or FICO 10T or VS4
Score used	FICO	Investor Focus Options Classic FICO FICO 10T VS4 Classic FICO + VS FICO 10T + VS

* Agency: meets conforming requirements and purchased by GSE's

Most Predictive and Inclusive Score

17% more defaulters identified

5% increase in approval volume

Trended, Rental, Telco, and Utility Data

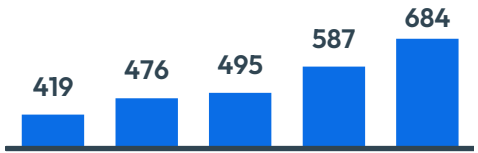
More consumer insights

Backward compatible with prior FICO® Scores

Ease of transition for lenders

Proof Point: FICO® Score 10T Adopter Program*

Eligible Originations ($B)



	Q4-25	Q1-26	Q2-26	Q3'26	Q4'26
Eligible Servicing	$1.53T	$1.60T	$1.62T	$1.87T	$2.65T
# Lender	36	44	55	70	84

The program now represents over 60% of the volume generated by the top 50 mortgage originators for originated FHA units, and over 50% for originated first-lien units purchased by the GSEs

* Include lenders that operate in both conforming and non-conforming markets

GSE's release historical FICO® Score 10T data

Why Predictiveness Matters

Lenders and Originators

- Better risk assessments
- More confident lending decisions
- Ability to responsibly expand access to credit

Investors and Capital Market Participants

- Stronger default and prepayment risk supports more accurate risk measurement
- Pricing MBS and CRT securities

Consumers

- Enables more precise risk-based pricing, broader access to credit, and better borrowing outcomes

Milliman Independent Study: 10T vs VS4

Milliman is a leading global actuarial & risk management firm

- FICO® Score 10T outperformed VantageScore 4 on all three key statistical measures of predictiveness and across every origination year studied, both individually and in aggregate.
- FICO® Score 10T delivered more than a 10% predictive advantage for first-time homebuyers and more than an 8% predictive advantage over VantageScore 4 for the most recent origination years, an especially important cohort because it exhibits some of the highest default rates in the dataset.

Link: Milliman Independent Study FICO Score 10T compared to VS4

Link: FICO Score 10T historical data sets

FICO® Score 10T versus VS4.0 models

Both models are built on the same underlying data. The difference lies in FICO's decades of modeling expertise

Link: FICO Score 10T versus VantageScore4.0 comparison chart

When assessing models it's important to understand what this data shows — and what it doesn't.

Link: Key Considerations in the Evaluation of Credit Scores

Expanding optionality for lenders and brokers

FICO® Preferred Program

Launch of the FICO ® Preferred Program, distributed via participating tri-merge resellers.

Click here to learn more

The program ensures lenders have access to the trusted and predictive tools they need to assess risk with confidence, including both Classic FICO and FICO Score 10T.

Announced participants:

United Wholesale Mortgage

Fairway Home Mortgage, Movement Mortgage, Rate

Guild Mortgage, New American Funding, PennyMac Financial Services

DHI Mortgage, LoanDepot, Paramount Residential Mortgage Group, CMG Financial

FHA: FICO® Score 10T availability

FHA announced FICO® Score 10T will be available for approved lenders beginning January 1, 2027

Click here to learn more

Enables lenders to make more accurate lending decisions while helping consumers gain access to more favorable mortgage terms and sustainable homeownership.

On FHA first-time home buyer mortgages, FICO® Score 10T outperforms competing models by more than 10%, a clear predictive advantage in a segment where accurate risk assessment is paramount.

New reseller participant

FICO adds new strategic reseller participants to the FICO® Mortgage Direct License Program

Click here to learn more

Demand for the FICO Mortgage Direct License Program continues to grow because lenders recognize the opportunity for significant cost savings and greater flexibility in how they access FICO Score.

Software – Platform Overview

The AI-Native Decisioning Platform Built for the Most Consequential Decisions

FICO® Platform is purpose-built to operationalize AI at enterprise scale — embedding machine learning models, predictive scores, and decision logic directly into live, regulated, mission-critical workflows where billions of decisions are made in real time.

Category-defining AI platform — 70 years of AI domain expertise and over 200 patents (including 130+ in AI), anchored by Falcon® and it's proprietary decisioning data consortium. A foundation no competitor can replicate.

Connected decisions compound value — One platform. One dynamic customer profile across the entire customer credit lifecycle. Each new use case deepens the intelligence layer and drives ARR expansion.

Proven traction in the world's most regulated markets — strong tangible ACV Bookings and ARR growth, reflecting years of proven commercialization, with strong roots in the financial services vertical. Operationally embedded and compliance-prohibitive to replace.

KEY METRICS

70 **Years** Domain AI expertise	**200+** **Patents** Including 130+ in AI
150+ **Platform Customers**	**55+** **Countries** SW Business Global footprint is 80+ countries

At FICO, AI is already driving meaningful results today, while creating significant opportunities that we are well positioned to capture

Software – Platform Overview

What Value Do We Bring?

The Enterprise Challenge

Enterprises sit on vast oceans of customer data — but most decisions are still slow, siloed, and generic. Every system sees a different customer. The signals exist. The intelligence does not. Fragmented views lead to missed risk, missed revenue, and broken experiences.

The market is demanding that organizations operationalize AI at enterprise scale, satisfy increasingly rigorous governance and explainability requirements, and deliver personalized, real-time decisions with speed, reliability, and trust.

The Status Quo Fails

Point solutions solve single problems in isolation. No one connects the signals. A fraud tool sees one customer. An originations tool sees another. The result: contradictory decisions, undetected risk, and an enterprise that can never act on what it actually knows.

The FICO Answer

FICO® Platform connects every signal, learns continuously, and turns a fragmented customer view into a single, real-time, AI-powered intelligence layer that drives every decision — across the full customer lifecycle. One platform. One profile. Every decision, better.

"The most consequential enterprises — banks, insurers, retailers — rely on FICO to make billions of high-precision, real-time decisions each year: who gets approved, who is at risk of fraud, who needs help, and how to reach them in the right moment, with the right offer, on the right channel."

Software – Competitive Position Strengthens in an AI-Driven Market

FICO® Platform is differentiated along a set of five moats that compound with each other

- 70 years of domain expertise in financial services
- FICO Platform benefits from proprietary data assets such as our fraud consortium data spanning thousands of financial institutions
- FICO Platform clients that leverage multiple use cases benefit from a compounding feedback loop that can create a more complete picture of the customer, utilizing the always-on and always-available AI powered customer profile engine
- Our FICO Platform architecture enables responsible AI through decisions that are auditable, transparent, and explainable-allowing clients to more easily adhere to governance and regulatory requirements.
- FICO Platform decisioning capabilities are deeply embedded into enterprise workflows, delivering complex decisions in real time, at scale, in milliseconds, and with a high degree of reliability

Software – Current Quarter Business Update

Innovation moves from roadmap to market, recognized by IDC as a Leader

Next Generation FICO Platform

FICO announces general availability of next generation FICO Platform

Customers gain three connected capabilities on a single platform.

1) Always-on, real time view of their own customers.

2) Business teams have greater agency while reducing dependence on traditional IT release cycles.

3) A closed feedback loop giving customers the evidence needed to improve decision quality over time rather than relying on a system that flags issues and hands off.

Enterprise Fraud Solutions

Enterprise Fraud Solutions (EFS) and FICO Focused Sequence Model (FSM) together on FICO Platform

Gives financial institutions connected and comprehensive fraud protection across the entire customer lifecycle that result in fewer false positives and less friction for genuine customers.

Allows banks to integrate data and orchestrate decisions in real time more precisely than ever before

Unifies transaction behavior across every channel into one real-time profile that follows customers throughout their journey.

IDC names FICO Leader

FICO was named Leader in the IDC MarketScape: Worldwide Decision Intelligence Platforms 2026 Vendor Assessment Click here to learn more

FICO's strengths included:

Real-time profiling allowing enterprises to build always-on customer profiles.

Expanding ecosystem and marketplace for third-party data and model providers.

Agentic policy authoring with traceability, and testing and simulation tools to validate outcomes before deployment.



Financial Performance

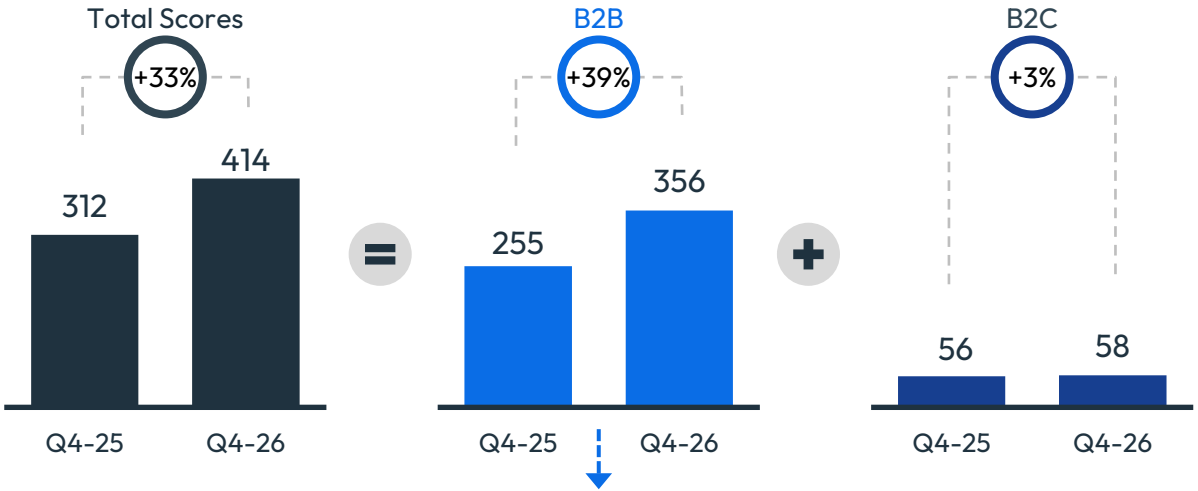
Steve Weber
Chief Financial Officer

FICO

Scores – Current Quarter Leading Indicators

B2B drives Scores revenue growth

Scores Segment Revenues ($M)



Originations Revenues Growth, YoY%

(Originations are a subset of the B2B Business)

Mortgage	Auto	Cards / P.Loans
72%	11%	12%

B2B Growth

Mainly driven by higher mortgage origination scores unit price partially offset by a decline in mortgage originations volumes

B2C Growth

Mainly driven by growth in Indirect channel partners

Scores – Mortgage Origination Scores Growth Details

Q4'26 YoY revenue growth driven by higher average price, partially offset by HSD volume decline reflecting softer mortgage originations market activity.

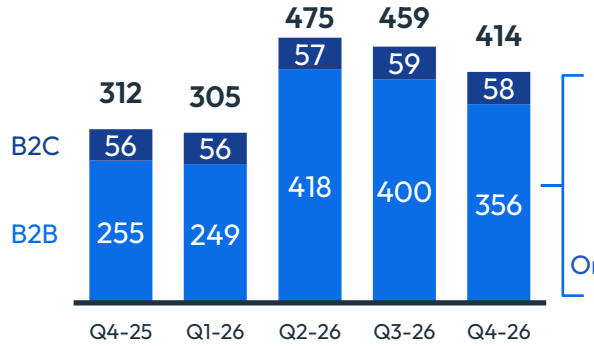
Q4'26 average price per score grew YoY. Sequentially, average price declined, due to mix shift from first-lien mortgage to HELOC

Metric	Q3'26	Q4'26
YoY Volume Growth	**FICO: Growth LSD** *Note: HELOC growth outpaces First –lien Mortgage growth* No evidence of meaningful volume loss to competition	**FICO: Decline HSD** *Note: HELOC growth outpaces First –lien Mortgage growth* No evidence of meaningful volume loss to competition
YoY Average Price Growth	**FICO: Growth occurred YoY** Sequentially, average price declined due to Mix shift from first-lien mortgage to HELOC HELOC average price is lower than first-lien average price	**FICO: Growth occurred YoY** Sequentially, average price declined due to Mix shift from first-lien mortgage to HELOC HELOC average price is lower than first-lien average price
YoY Revenue Growth	97%	72%

Scores – Financial Trends

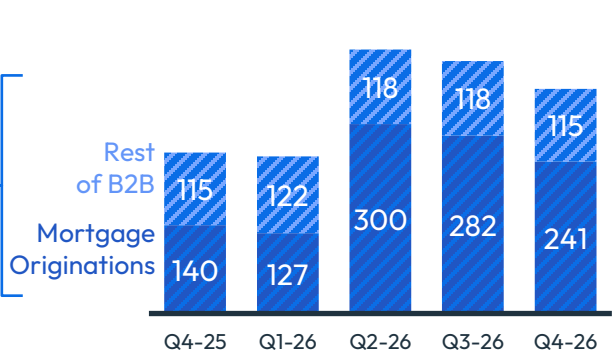
B2B Revenue driven mainly by Mortgage, but also by other business lines

Revenue Segment Mix ($M)



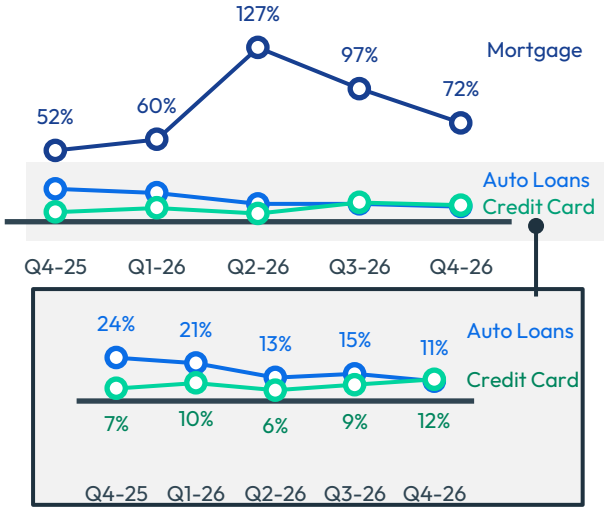
YoY%					
B2C	8%	5%	5%	5%	3%
B2B	29%	36%	72%	49%	39%
Total	25%	29%	60%	41%	33%

B2B Revenue Mix ($M)



Share of B2B Scores Revenue					
Rest of B2B	45%	49%	28%	29%	33%
Mortgage	55%	51%	72%	71%	67%
Total	100%	100%	100%	100%	100%

Origination Scores Growth (YoY%)



- Decline from Q2'26 - Q4'26 mainly driven by lower volumes reflecting softer mortgage originations market activity
- Q2'26 is the first quarter 2026 price adjustments were recognized
- Q1'26 "rest of B2B" includes some one-time true ups

- Auto originations growth driven by price and volume
- Credit card originations growth driven by large issuers

Software – Financial Trends

Continuous trend of strong ACV Bookings growth

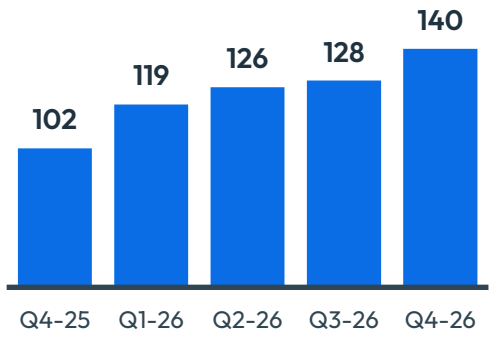
Current Quarter ACV Bookings

$44.7M

Includes:

- New deals
- New use cases
- Incremental business on renewals

ACV Bookings TTM ($M)



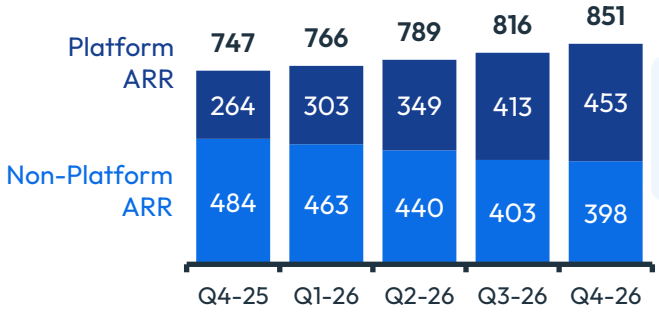
	Q4-25	Q1-26	Q2-26	Q3-26	Q4-26
YoY%	21%	36%	36%	39%	36%

Land and Expand strategy execution continues through expanded Sales headcount and Global coverage, new Sales leadership, and incremental Software IP

Targeting ~500 named accounts Globally with ~350 in financial services and ~150 outside financial services (including Auto, Telco, and Insurance)

FICO® Platform drives ARR and DBNRR growth

Annual Recurring Revenue (ARR) ($M)

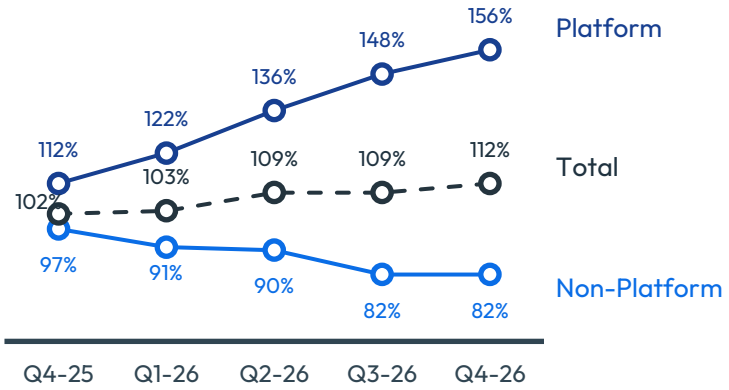


Q4'26

Platform ARR is 53% of Total ARR

YoY%	Q4-25	Q1-26	Q2-26	Q3-26	Q4-26
Platform	16%	33%	49%	62%	72%
Non-Platform	-2%	-8%	-8%	-17%	-18%
Total	4%	5%	10%	10%	14%

Dollar-based Net Retention Rate (DBNRR)



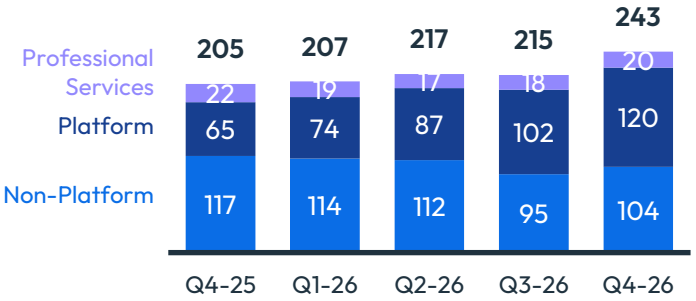
Platform ARR growth trend driven by FICO® Platform new customer wins as well as expanded use cases and volumes from existing customers. Excluding migrations, Platform ARR growth was; Q1'26 high 20%'s / Q2'26 mid 30%'s / Q3'26 mid 30%'s / Q4'26 mid 40%'s

Non-Platform ARR decline trend driven by migrations, end of life products, and some net usage declines (gain in Q4'26).

Software – Financial Trends

Revenue growth acceleration driven by FICO® Platform penetration

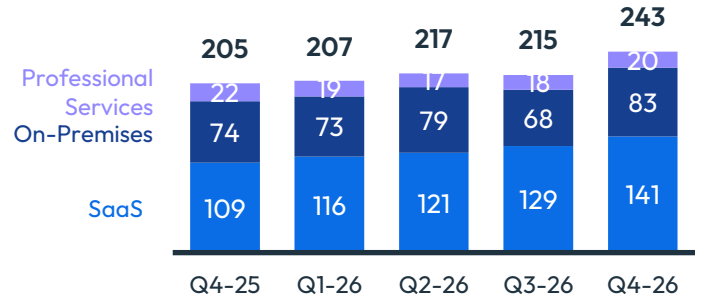
Revenue Segment Mix ($M)



YoY%					
Platform	17%	37%	54%	66%	84%
Non-Platform	-7%	-13%	-12%	-25%	-12%
Total	0%	2%	7%	2%	19%

- Platform growth acceleration driven mainly by FICO® Platform land and expand strategy with a meaningful contribution from migrations.
- Non-Platform decline driven mainly by migrations to Platform, with a meaningful contribution from lower point in time revenue (Q1-Q3'26 specific).

Revenue Type Mix ($M)



SaaS YoY%	5%	12%	19%	21%	29%

- SaaS driven by FICO® Platform growth with a smaller contribution from CCS
- On-Premises fluctuations mainly point in time revenue

FICO – Q4'26 Material One-Time Items

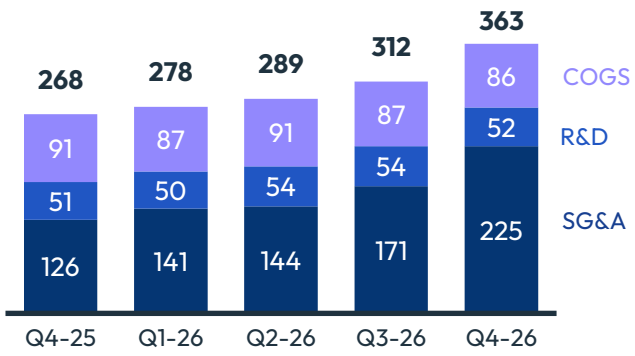
Included for GAAP Net Income and excluded for Non-GAAP Net Income

Item	Description	$ Millions	P&L Location	Segment Profitability
Settlement	Accrual for a proposed settlement of the antitrust class action lawsuits related to our Scores business	$65	OPEX: SG&A	Unallocated Expense
Gain on Sale of Investment	Non-operating gain related to the sale of an equity investment in which we had a minority interest	$48	Other Income	N/A
Restructuring	Workforce reductions	$27	Restructuring	Unallocated Expense

FICO – Operating Expenses

Operating Expenses growth driven mainly by Personnel and Marketing spend

Operating Expenses* ($M)



QoQ%	-2%	+4%	+4%	+8%	+17%

* Excludes Restructuring and Gain on Sale of Investment

- SG&A fluctuations driven by personnel expense** and marketing spend.
  - Q3'26 includes FICO World marketing expense
  - Q4'26 includes front-end loaded marketing expenses to support the Accenture partnership
  - Q4'26 includes a $65M SG&A accrual for a proposed settlement of the antitrust class action lawsuits related to the Scores business.
    - Excluding this accrual results in $298M Operating Expense; 4% QoQ decline.
- R&D growth over time driven by FICO® Platform personnel investment

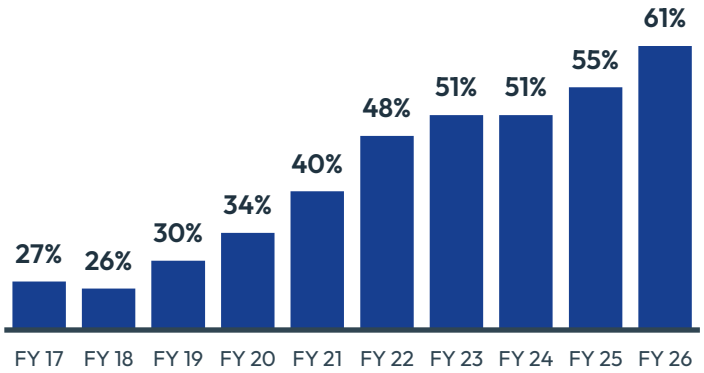
** Personnel expenses are primarily salaries, incentives, and stock-based compensation

FICO – Non-GAAP Operating Margin

FICO driving sustained long term Operating Margin

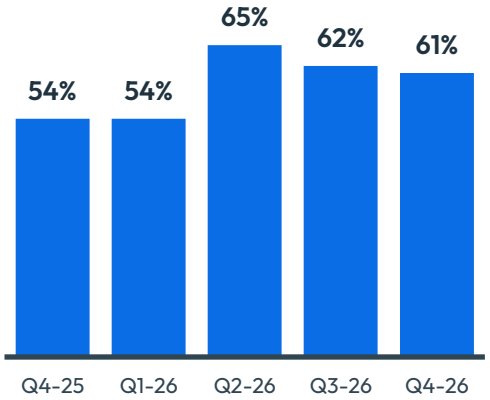
Non-GAAP Operating Margin (%)

10 yr Annual Trend



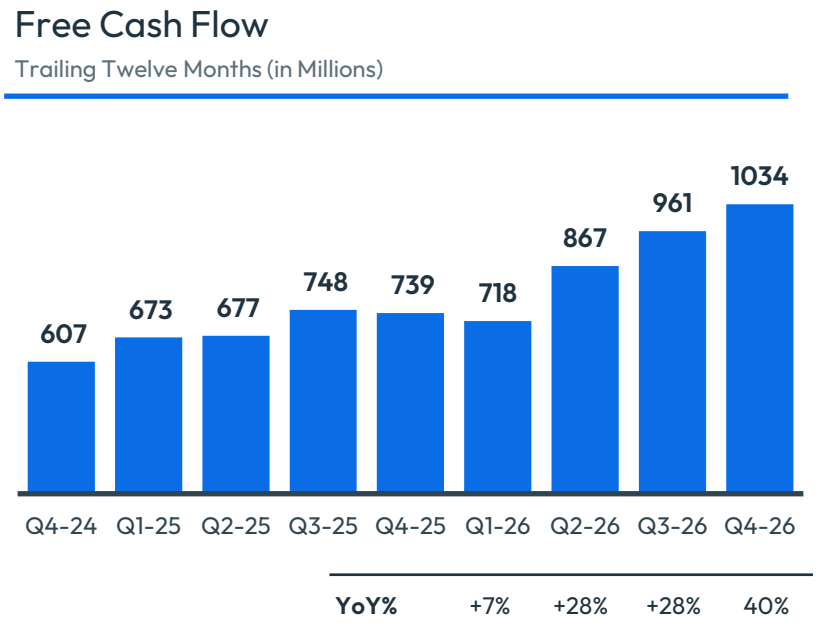
Non-GAAP Operating Margin (%)

Quarterly Trend



FICO – Free Cash Flow

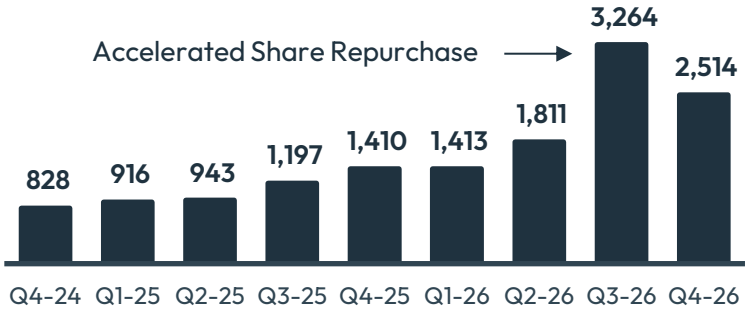
Trailing twelve months free cash flow trending positively



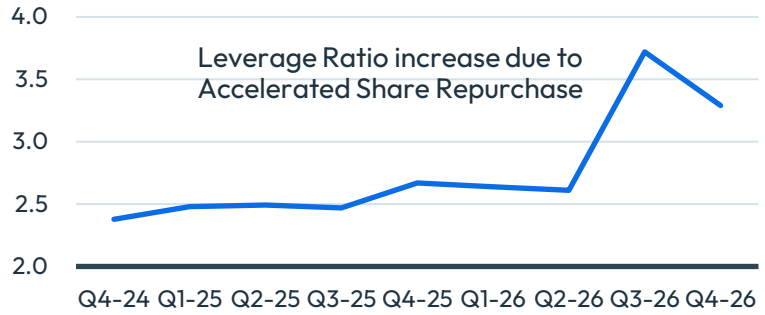
FICO – Capital Allocation

Share repurchases a key component of capital allocation strategy

Share Repurchase Expense 4Q Rolling (in Millions)

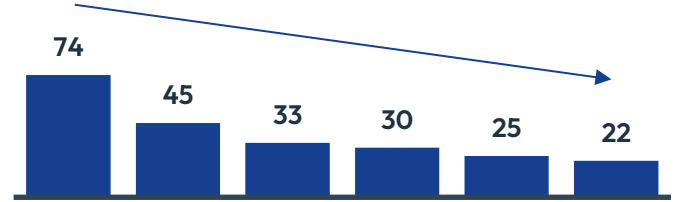


Leverage Ratio Net Debt / EBITDA



Note: the Q4'26 leverage ratio calculation includes $27M restructuring, and excludes the proposed settlement accrual and gain on investment sale

Strong 20+ year history of continuous share repurchases



Definitions

Annual Contract Value Bookings (ACV Bookings)

Average annualized value of software contracts signed in the current reporting period that generate current and future on-premises and SaaS software revenue. We only include contracts with an initial term of at least 24 months and exclude perpetual licenses and other revenues that are non-recurring in nature.

Platform Software

Platform software is defined as products that can run on our platform today using shared platform capabilities without the need for any custom integrations or modifications (other than what is normally required for products on the platform today).

Annual Recurring Revenue (ARR)

Annualized revenue run-rate of on-premises and SaaS software agreements within a quarterly reporting period, and as such is different from the timing and amount of revenue recognized. All components of the licensing and subscription arrangements that are not expected to recur (primarily perpetual licenses) are excluded. If a customer contract contains invoicing amounts that increase over the contract term, then ARR reflects the annualized invoicing amount outlined in the contract for the current reporting period. We calculate ARR as the quarterly recurring revenue multiplied by four.

Dollar-Based Net Retention Rate (DBNRR)

DBNRR for any period is calculated by comparing the ARR at the end of the prior comparable quarter (base recurring revenue) to the ARR from that same cohort of customers at the end of the current quarter (retained recurring revenue); we then divide the retained recurring revenue by the base recurring revenue to arrive at the DBNRR.

Segment Profitability

Segment	(In Millions)	Q4-25	Q1-26	Q2-26	Q3-26	Q4-26	QoQ $	QoQ %	YoY $	YoY %
Scores	Revenue	$ 311.6	$ 304.5	$ 475.0	$ 458.9	$ 413.8	$ (45.1)	*-10%*	$ 102.3	*33%*
	Operating Expenses	(38.8)	(36.7)	(42.5)	(42.0)	(41.2)	0.8	*-2%*	(2.4)	*6%*
	Scores Operating Income	**272.8**	**267.9**	**432.5**	**416.9**	**372.6**	**(44.2)**	***-11%***	**99.9**	***37%***
	Scores Operating Margin	***88%***	***88%***	***91%***	***91%***	***90%***		***-1%***		***3%***
Software	Revenue	204.2	207.4	216.7	215.3	243.2	27.9	*13%*	39.0	*19%*
	Operating Expenses	(148.5)	(148.8)	(154.1)	(160.3)	(169.9)	(9.6)	*6%*	(21.3)	*14%*
	Software Operating Income	**55.7**	**58.6**	**62.6**	**55.0**	**73.4**	**18.3**	***33%***	**17.7**	***32%***
	Software Operating Margin	***27%***	***28%***	***29%***	***26%***	***30%***		***5%***		***3%***
	Total Revenue	515.8	512.0	691.7	674.2	657.0	(17.1)	*-3%*	141.3	*27%*
	Total Segment Operating Expenses	(187.3)	(185.5)	(196.6)	(202.3)	(211.0)	(8.8)	*4%*	(23.8)	*13%*
	Total Segment Operating Income	**328.5**	**326.5**	**495.1**	**471.9**	**446.0**	**(25.9)**	***-5%***	**117.5**	***36%***
	Total Segment Operating Margin	***64%***	***64%***	***72%***	***70%***	***68%***		***-2%***		***4%***
	Unallocated Expenses									
	Corporate Expenses	(48.0)	(48.1)	(47.3)	(57.0)	(108.6)	(51.7)	*91%*	(60.6)	*126%*
	Share-based Compensation	(32.4)	(44.3)	(45.3)	(52.3)	(43.5)	8.8	*-17%*	(11.2)	*34%*
	Restructuring Charges	(10.9)	-	-	-	(27.3)	(27.3)	*0%*	(16.4)	*150%*
	Operating Income	**$ 237.2**	**$ 234.1**	**$ 402.5**	**$ 362.6**	**$ 266.6**	**(96.1)**	***-26%***	**$ 29.4**	***12%***

- Scores segment operating is relatively stable
- Software segment operating margin
  - Q4'26 growth over historical trend driven by accelerating FICO Platform revenue growth, partially offset by front-end loaded marketing spend related to Accenture partnership
  - Q3'26 contracts from historical trend due to lower point in time and revenues along with increased marketing spend for FICO World

Balance Sheet

(In millions)	Q4-25	Q3-26	Q4-26	YoY Var	QoQ Var
Goodwill	783.3	791.8	791.9	*1%*	*0%*
Other	325.0	308.0	319.7	*-2%*	*4%*
Total Assets	**$ 1,868.1**	**$ 2,037.4**	**$ 2,075.0**	***11%***	***2%***
LIABILITIES					
Current Liabilities	$ 849.2	$ 745.2	$ 919.7	*8%*	*23%*
Noncurrent Liabilities	2,764.7	5,389.3	5,028.5	*82%*	*-7%*
Total Liabilities	**3,613.9**	**6,134.5**	**5,948.2**	***65%***	***-3%***
Stockholders' Deficit	**(1,745.8)**	**(4,097.1)**	**(3,873.2)**	***122%***	***-5%***
Total Liabilities & Stockholders' Deficit	**$ 1,868.1**	**$ 2,037.4**	**$ 2,075.0**	***11%***	***2%***
METRICS					
Leverage Covenant (max 4.5)	**2.67**	**3.72**	**3.29**	***0.62***	***(0.43)***
Days Sales Outstanding	**101 days**	**83 days**	**88 days**	***(13 days)***	***5 days***

Statements of Cash Flows

FAIR ISAAC CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

	Year Ended September 30,	
	2026	2025
	(In thousands)	
Cash flows from operating activities:		
Net income	$ 834,967	$ 651,946
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	16,718	14,952
Share-based compensation	185,457	156,667
Changes in operating assets and liabilities	51,216	(18,547)
Other, net	(16,293)	(26,211)
Net cash provided by operating activities	1,072,065	778,807
Cash flows from investing activities:		
Purchases of property and equipment	(2,140)	(8,922)
Capitalized internal-use software costs	(35,550)	(30,485)
Net activity from marketable securities	5,099	(4,312)
Other, net	(12,810)	—
Net cash used in investing activities	(45,401)	(43,719)
Cash flows from financing activities:		
Proceeds from revolving line of credit and term loans	3,095,000	725,000
Payments on revolving line of credit and term loans	(1,485,000)	(1,368,750)
Proceeds from issuance of senior notes	1,000,000	1,500,000
Payments on senior notes	(400,000)	—
Proceeds from issuance of treasury stock under employee stock plans	22,939	32,823
Taxes paid related to net share settlement of equity awards	(112,564)	(204,593)
Repurchases of common stock	(3,045,991)	(1,414,502)
Other, net	(15,513)	(20,307)
Net cash used in financing activities	(941,129)	(750,329)
Effect of exchange rate changes on cash	(2,072)	(1,290)
Increase (decrease) in cash and cash equivalents	83,463	(16,531)
Cash and cash equivalents, beginning of year	134,136	150,667
Cash and cash equivalents, end of year	$ 217,599	$ 134,136

Statements of Income

FAIR ISAAC CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

	Quarter Ended September 30,		Year Ended September 30,	
	2026	2025	2026	2025
	(In thousands, except per share data)			
Revenues:				
On-premises and SaaS software	$ 223,697	$ 182,393	$ 808,118	$ 740,145
Professional services	19,534	21,806	74,533	82,149
Scores	413,818	311,552	1,652,222	1,168,575
Total revenues	657,049	515,751	2,534,873	1,990,869
Operating expenses:				
Cost of revenues	86,003	91,176	351,480	353,722
Research and development	51,771	50,953	209,307	188,347
Selling, general and administrative	225,430	125,544	681,099	513,028
Restructuring charges	27,293	10,922	27,293	10,922
Total operating expenses	390,497	278,595	1,269,179	1,066,019
Operating income	266,552	237,156	1,265,694	924,850
Other expense, net	(29,121)	(34,697)	(165,644)	(122,255)
Income before income taxes	237,431	202,459	1,100,050	802,595
Provision for income taxes	62,467	47,445	265,083	150,649
Net income	$ 174,964	$ 155,014	$ 834,967	$ 651,946
Earnings per share:				
Basic	$ 8.16	$ 6.48	$ 36.52	$ 26.90
Diluted	$ 8.12	$ 6.42	$ 36.32	$ 26.54
Shares used in computing earnings per share:				
Basic	21,446	23,909	22,863	24,239
Diluted	21,559	24,160	22,988	24,561

Regulation G Schedule

FAIR ISAAC CORPORATION
Supplemental Non-GAAP Financial Measures
(In thousands except per share data) (Unaudited)

The following is a reconciliation of the company's GAAP to Non-GAAP items.

	Fiscal Year 2026	Quarter Ended September 30, 2026	Quarter Ended June 30, 2026	Quarter Ended March 31, 2026	Quarter Ended December 31, 2025
Operating Income					
Operating income, as reported	$ 1,265,694	$ 266,552	$ 362,628	$ 402,465	$ 234,049
Restructuring charges	27,293	27,293	-	-	-
Proposed litigation settlement costs	65,000	65,000	-	-	-
Share-based compensation expense	185,457	43,547	52,331	45,310	44,269
Non-GAAP operating income	$ 1,543,444	$ 402,392	$ 414,959	$ 447,775	$ 278,318
Revenues	$ 2,534,873	$ 657,049	$ 674,188	$ 691,677	$ 511,959
Non-GAAP operating margin	61%	61%	62%	65%	54%
Net Income					
Net income, as reported	$ 834,967	$ 174,964	$ 237,172	$ 264,458	$ 158,373
Restructuring charges	27,293	27,293	-	-	-
Share-based compensation expense	185,457	43,547	52,331	45,310	44,269
Proposed litigation settlement costs	65,000	65,000	-	-	-
Gain on sale of equity investment	(47,927)	(47,927)	-	-	-
Income tax adjustments	(59,323)	(22,802)	(13,434)	(11,712)	(11,375)
Excess tax benefit	(17,167)	(795)	537	(1,252)	(15,657)
Non-GAAP net income	$ 988,300	$ 239,280	$ 276,606	$ 296,804	$ 175,610
Revenues	$ 2,534,873	$ 657,049	$ 674,188	$ 691,677	$ 511,959
Non-GAAP net margin	39%	36%	41%	43%	34%
Diluted Earnings per Share					
Diluted earnings per share, as reported	$ 36.32	$ 8.12	$ 10.45	$ 11.14	$ 6.61
Restructuring charges	1.19	1.27	-	-	-
Share-based compensation expense	8.07	2.02	2.31	1.91	1.85
Proposed litigation settlement costs	2.83	3.01	-	-	-
Gain on sale of equity investment	(2.08)	(2.22)	-	-	-
Income tax adjustments	(2.58)	(1.06)	(0.59)	(0.49)	(0.47)
Excess tax benefit	(0.75)	(0.04)	0.02	(0.05)	(0.65)
Non-GAAP diluted earnings per share	$ 42.99	$ 11.10	$ 12.18	$ 12.50	$ 7.33
Reconciliation to Adjusted EBITDA					
Net income, as reported	$ 834,967	$ 174,964	$ 237,172	$ 264,458	$ 158,373
Interest expense, net	223,314	76,852	59,877	44,579	42,006
Income tax provision (benefit)	265,083	62,467	77,487	91,571	33,558
Other expense (income), net (1)	(50,909)	(48,206)	(3,954)	(2)	1,253
Depreciation	10,628	2,694	2,656	2,586	2,692
Share-based compensation expense	185,457	43,547	52,331	45,310	44,269
Restructuring charges	27,293	27,293	-	-	-
Proposed litigation settlement costs	65,000	65,000	-	-	-
Adjusted EBITDA	$ 1,560,833	$ 404,611	$ 425,569	$ 448,502	$ 282,151
Revenues	$ 2,534,873	$ 657,049	$ 674,188	$ 691,677	$ 511,959
Adjusted EBITDA as a percent of revenues	62%	62%	63%	65%	55%
Reconciliation To Free Cash Flow					
Net cash provided by operating activities	$ 1,072,065	$ 294,185	$ 380,440	$ 223,358	$ 174,082
Reduced by cash flow items:					
Capital expenditures	37,690	9,845	10,097	9,042	8,706
Free cash flow	$ 1,034,375	$ 284,340	$ 370,343	$ 214,316	$ 165,376
Revenues	$ 2,534,873	$ 657,049	$ 674,188	$ 691,677	$ 511,959
Free cash flow as a percent of revenues	41%	43%	55%	31%	32%

Note: The numbers may not sum to total due to rounding.