

FAIR ISAAC CORPORATION
Supplemental Non-GAAP Financial Measures
(In thousands except per share data) (Unaudited)

The following is a reconciliation of the company's GAAP to Non-GAAP items.

	Quarter Ended			Quarter Ended			Quarter Ended			Quarter Ended			
	Fiscal Year	March 31,	December 31,	Fiscal Year	September 30,	June 30,	March 31,	December 31,	Fiscal Year	September 30,	June 30,	March 31,	December 31,
	2023	2023	2022	2022	2022	2022	2022	2021	2022	2022	2022	2022	2021
Operating Income													
Operating income, as reported	\$ 300,100	\$ 159,761	\$ 140,339	\$ 542,414	\$ 134,156	\$ 140,615	\$ 152,057	\$ 115,586	\$ 659,829	\$ 163,589	\$ 169,696	\$ 180,536	\$ 146,008
Amortization of intangible assets	550	275	275	2,061	442	532	543	544	-	-	-	-	-
Gain on product line asset sale	(1,941)	-	(1,941)	-	-	-	-	-	-	-	-	-	-
Share-based compensation expense	56,755	27,053	29,702	115,354	28,991	28,549	27,936	29,878	659,829	163,589	169,696	180,536	146,008
Non-GAAP operating income (segment operating income)	\$ 355,464	\$ 187,089	\$ 168,375	\$ 659,829	\$ 163,589	\$ 169,696	\$ 180,536	\$ 146,008	\$ 1,377,270	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361
Revenues	\$ 725,136	\$ 380,266	\$ 344,870	\$ 1,377,270	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361	\$ 1,377,270	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361
Non-GAAP operating margin	49%	49%	49%	48%	47%	49%	51%	45%	48%	47%	49%	51%	45%
Net Income													
Net income, as reported	\$ 199,193	101,550	97,643	\$ 373,541	90,699	93,500	104,383	84,959	\$ 453,776	\$ 112,494	\$ 115,661	\$ 123,690	\$ 101,931
Amortization of intangible assets	550	275	275	2,061	442	532	543	544	-	-	-	-	-
Gain on product line asset sale	(1,941)	-	(1,941)	-	-	-	-	-	-	-	-	-	-
Share-based compensation expense	56,755	27,053	29,702	115,354	28,991	28,549	27,936	29,878	659,829	163,589	169,696	180,536	146,008
Income tax adjustments	(13,732)	(6,818)	(6,914)	(28,055)	(7,043)	(6,842)	(6,677)	(7,493)	(13,732)	(6,818)	(6,842)	(6,677)	(7,493)
Excess tax benefit	(10,916)	(612)	(10,304)	(9,125)	(595)	(78)	(2,495)	(5,957)	(10,916)	(612)	(78)	(2,495)	(5,957)
Non-GAAP net income	\$ 229,909	\$ 121,448	\$ 108,461	\$ 453,776	\$ 112,494	\$ 115,661	\$ 123,690	\$ 101,931	\$ 1,377,270	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361
Revenues	\$ 725,136	\$ 380,266	\$ 344,870	\$ 1,377,270	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361	\$ 1,377,270	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361
Non-GAAP net margin	32%	32%	31%	33%	32%	33%	35%	32%	33%	32%	33%	35%	32%
Diluted Earnings per Share													
Diluted earnings per share, as reported	\$ 7.83	\$ 4.00	\$ 3.84	\$ 14.18	\$ 3.55	\$ 3.61	\$ 3.95	\$ 3.09	\$ 14.18	\$ 3.55	\$ 3.61	\$ 3.95	\$ 3.09
Amortization of intangible assets	0.02	0.01	0.01	0.08	0.02	0.02	0.02	0.02	0.08	0.02	0.02	0.02	0.02
Gain on product line asset sale	(0.08)	-	(0.08)	-	-	-	-	-	-	-	-	-	-
Share-based compensation expense	2.23	1.06	1.17	4.38	1.13	1.10	1.06	1.09	4.38	1.13	1.10	1.06	1.09
Income tax adjustments	(0.54)	(0.27)	(0.27)	(1.06)	(0.28)	(0.26)	(0.25)	(0.27)	(0.54)	(0.28)	(0.26)	(0.25)	(0.27)
Excess tax benefit	(0.43)	(0.02)	(0.40)	(0.35)	(0.02)	(0.00)	(0.09)	(0.22)	(0.43)	(0.02)	(0.00)	(0.09)	(0.22)
Non-GAAP diluted earnings per share	\$ 9.04	\$ 4.78	\$ 4.26	\$ 17.22	\$ 4.40	\$ 4.47	\$ 4.68	\$ 3.70	\$ 17.22	\$ 4.40	\$ 4.47	\$ 4.68	\$ 3.70
Reconciliation to Adjusted EBITDA													
Net income, as reported	\$ 199,193	\$ 101,550	\$ 97,643	\$ 373,541	\$ 90,699	\$ 93,500	\$ 104,383	\$ 84,959	\$ 668,328	\$ 165,681	\$ 168,734	\$ 182,025	\$ 151,888
Interest expense, net	46,697	23,897	22,800	68,966	20,839	18,721	17,211	12,195	46,697	20,839	18,721	17,211	12,195
Provision for income taxes	56,179	35,919	20,260	97,768	22,411	27,394	28,102	19,861	56,179	22,411	27,394	28,102	19,861
Other expense (income), net (1)	1,621	514	1,107	(4,603)	(1,047)	(3,735)	(174)	353	1,621	(1,047)	(3,735)	(174)	353
Amortization of intangible assets	550	275	275	2,061	442	532	543	544	550	442	532	543	544
Depreciation	6,028	2,881	3,147	15,241	3,346	3,773	4,024	4,098	6,028	3,346	3,773	4,024	4,098
Share-based compensation expense	56,755	27,053	29,702	115,354	28,991	28,549	27,936	29,878	56,755	28,991	28,549	27,936	29,878
Gain on product line asset sale	(1,941)	-	(1,941)	-	-	-	-	-	(1,941)	-	-	-	-
Adjusted EBITDA	\$ 365,082	\$ 192,089	\$ 172,993	\$ 668,328	\$ 165,681	\$ 168,734	\$ 182,025	\$ 151,888	\$ 365,082	\$ 165,681	\$ 168,734	\$ 182,025	\$ 151,888
Revenues	\$ 725,136	\$ 380,266	\$ 344,870	\$ 1,377,270	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361	\$ 725,136	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361
Adjusted EBITDA as a percent of revenues	50%	51%	50%	49%	48%	48%	51%	47%	50%	48%	48%	51%	47%
Reconciliation To Free Cash Flow													
Net cash provided by operating activities	\$ 182,244	\$ 89,803	\$ 92,440	\$ 509,450	\$ 144,826	\$ 117,140	\$ 122,603	\$ 124,881	\$ 182,244	\$ 144,826	\$ 117,140	\$ 122,603	\$ 124,881
Reduced by cash flow items:													
Capital expenditures	2,377	1,526	850	6,029	797	1,939	2,398	895	2,377	797	1,939	2,398	895
Free cash flow	\$ 179,867	\$ 88,277	\$ 91,590	\$ 503,421	\$ 144,029	\$ 115,201	\$ 120,205	\$ 123,986	\$ 179,867	\$ 144,029	\$ 115,201	\$ 120,205	\$ 123,986
Revenues	\$ 725,136	\$ 380,266	\$ 344,870	\$ 1,377,270	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361	\$ 725,136	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361
Free cash flow as a percent of revenues	25%	23%	27%	37%	41%	33%	34%	38%	25%	41%	33%	34%	38%

Note: The numbers may not sum to total due to rounding.

(1) Excludes gains and losses from securities held under a supplemental retirement and savings plan for certain officers and senior management employees, as the offsetting entries are included (as compensation expenses) in operating expenses, resulting in a net zero impact to the company's net income.