

FAIR ISAAC CORPORATION
REVENUE BY SEGMENT
(In thousands)
(Unaudited)

	Three Months Ended December 31, 2017		Three Months Ended March 31, 2018		Three Months Ended June 30, 2018		Three Months Ended September 30, 2018	
	Adjusted for ASC 606	Previously Reported	Adjusted for ASC 606	Previously Reported	Adjusted for ASC 606	Previously Reported	Adjusted for ASC 606	Previously Reported
Applications revenues:								
Transactional and maintenance	\$ 91,126	\$ 93,213	\$ 95,515	\$ 97,630	\$ 91,102	\$ 93,598	\$ 94,540	\$ 96,668
Professional services	35,374	34,853	39,131	38,516	33,783	34,173	34,448	35,366
License	13,674	13,343	11,850	10,553	13,773	13,847	10,059	23,811
Total Applications revenues	<u>\$ 140,174</u>	<u>\$ 141,409</u>	<u>\$ 146,496</u>	<u>\$ 146,699</u>	<u>\$ 138,658</u>	<u>\$ 141,618</u>	<u>\$ 139,047</u>	<u>\$ 155,845</u>
Scores revenues:								
Transactional and maintenance	\$ 67,996	\$ 69,574	\$ 85,451	\$ 85,644	\$ 89,876	\$ 90,716	\$ 88,339	\$ 91,596
Professional services	297	278	757	682	559	505	287	286
License	138	63	895	1,584	394	884	881	836
Total Scores revenues	<u>\$ 68,431</u>	<u>\$ 69,915</u>	<u>\$ 87,103</u>	<u>\$ 87,910</u>	<u>\$ 90,829</u>	<u>\$ 92,105</u>	<u>\$ 89,507</u>	<u>\$ 92,718</u>
Decision Management Software revenues:								
Transactional and maintenance	\$ 11,281	\$ 11,875	\$ 11,825	\$ 11,921	\$ 11,165	\$ 11,177	\$ 12,387	\$ 12,447
Professional services	7,457	7,495	6,843	6,880	8,494	8,531	9,480	9,239
License	5,018	4,627	3,993	4,448	5,847	6,074	6,111	9,542
Total Decision Management Software revenues	<u>\$ 23,756</u>	<u>\$ 23,997</u>	<u>\$ 22,661</u>	<u>\$ 23,249</u>	<u>\$ 25,506</u>	<u>\$ 25,782</u>	<u>\$ 27,978</u>	<u>\$ 31,228</u>
Total revenues:								
Transactional and maintenance	\$ 170,403	\$ 174,662	\$ 192,791	\$ 195,195	\$ 192,143	\$ 195,491	\$ 195,266	\$ 200,711
Professional services	43,128	42,626	46,731	46,078	42,836	43,209	44,215	44,891
License	18,830	18,033	16,738	16,585	20,014	20,805	17,051	34,189
Total revenues	<u>\$ 232,361</u>	<u>\$ 235,321</u>	<u>\$ 256,260</u>	<u>\$ 257,858</u>	<u>\$ 254,993</u>	<u>\$ 259,505</u>	<u>\$ 256,532</u>	<u>\$ 279,791</u>

Adjusted results reflect the adoption of ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), which we adopted on October 1, 2018.