

**FAIR ISAAC CORPORATION**  
**Supplemental Non-GAAP Financial Measures**  
(In thousands except per share data) (Unaudited)

The following is a reconciliation of the company's GAAP to Non-GAAP items.

	Fiscal Year	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	Fiscal Year	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended
	2022	September 30, 2022	June 30, 2022	March 31, 2022	December 31, 2021	2021	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020
<b>Operating Income</b>										
Operating income, as reported	\$ 542,414	\$ 134,156	\$ 140,615	\$ 152,057	\$ 115,586	\$ 505,489	\$ 115,185	\$ 194,384	\$ 101,199	\$ 94,721
Amortization of intangible assets	2,061	442	532	543	544	3,255	563	810	945	937
Restructuring and impairment charges	-	-	-	-	-	7,957	7,957	-	-	-
Gains on product line asset sales and business divestiture	-	-	-	-	-	(100,139)	-	(92,805)	-	(7,334)
Share-based compensation expense	115,354	28,991	28,549	27,936	29,878	112,457	28,358	30,761	28,206	25,132
Non-GAAP operating income (segment operating income)	\$ 659,829	\$ 163,589	\$ 169,696	\$ 180,536	\$ 146,008	\$ 529,019	\$ 152,063	\$ 133,150	\$ 130,350	\$ 113,456
Revenues	\$ 1,377,270	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361	\$ 1,316,536	\$ 334,578	\$ 338,183	\$ 331,361	\$ 312,414
Non-GAAP operating margin	48%	47%	49%	51%	45%	40%	45%	39%	39%	36%
<b>Net Income</b>										
Net income, as reported	\$ 373,541	90,699	93,500	104,383	84,959	\$ 392,084	85,720	151,198	68,674	86,492
Amortization of intangible assets	2,061	442	532	543	544	3,255	563	810	945	937
Restructuring and impairment charges	-	-	-	-	-	7,957	7,957	-	-	-
Gains on product line asset sales and business divestiture	-	-	-	-	-	(100,139)	-	(92,805)	-	(7,334)
Share-based compensation expense	115,354	28,991	28,549	27,936	29,878	112,457	28,358	30,761	28,206	25,132
Income tax adjustments	(28,055)	(7,043)	(6,842)	(6,677)	(7,493)	(9,090)	(8,724)	11,391	(7,271)	(4,486)
Excess tax benefit	(9,125)	(595)	(78)	(2,495)	(5,957)	(23,998)	(1,925)	(2,561)	(329)	(19,183)
Non-GAAP net income	\$ 453,776	\$ 112,494	\$ 115,661	\$ 123,690	\$ 101,931	\$ 382,526	\$ 111,949	\$ 98,794	\$ 90,225	\$ 81,558
Revenues	\$ 1,377,270	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361	\$ 1,316,536	\$ 334,578	\$ 338,183	\$ 331,361	\$ 312,414
Non-GAAP net margin	33%	32%	33%	35%	32%	29%	33%	29%	27%	26%
<b>Diluted Earnings per Share</b>										
Diluted earnings per share, as reported	\$ 14.18	\$ 3.55	\$ 3.61	\$ 3.95	\$ 3.09	\$ 13.40	\$ 3.00	\$ 5.18	\$ 2.33	\$ 2.90
Amortization of intangible assets	0.08	0.02	0.02	0.02	0.02	0.11	0.02	0.03	0.03	0.03
Restructuring and impairment charges	-	-	-	-	-	0.27	0.28	-	-	-
Gains on product line asset sales and business divestiture	-	-	-	-	-	(3.42)	-	(3.18)	-	(0.25)
Share-based compensation expense	4.38	1.13	1.10	1.06	1.09	3.84	0.99	1.05	0.96	0.84
Income tax adjustments	(1.06)	(0.28)	(0.26)	(0.25)	(0.27)	(0.31)	(0.31)	0.39	(0.25)	(0.15)
Excess tax benefit	(0.35)	(0.02)	(0.00)	(0.09)	(0.22)	(0.82)	(0.07)	(0.09)	(0.01)	(0.64)
Non-GAAP diluted earnings per share	\$ 17.22	\$ 4.40	\$ 4.47	\$ 4.68	\$ 3.70	\$ 13.07	\$ 3.92	\$ 3.38	\$ 3.06	\$ 2.74
<b>Reconciliation to Adjusted EBITDA</b>										
Net income, as reported	\$ 373,541	\$ 90,699	\$ 93,500	\$ 104,383	\$ 84,959	\$ 392,084	\$ 85,720	\$ 151,198	\$ 68,674	\$ 86,492
Interest expense, net	68,966	20,839	18,721	17,211	12,195	40,092	10,490	10,018	9,943	9,641
Provision for income taxes	97,768	22,411	27,394	28,102	19,861	81,058	19,746	36,694	23,150	1,468
Other expense (income), net (1)	(4,603)	(1,047)	(3,735)	(174)	353	(1,785)	(895)	(1,371)	501	(20)
Amortization of intangible assets	2,061	442	532	543	544	3,255	563	810	945	937
Depreciation	15,241	3,346	3,773	4,024	4,098	20,319	4,459	5,050	5,225	5,585
Share-based compensation expense	115,354	28,991	28,549	27,936	29,878	112,457	28,358	30,761	28,206	25,132
Restructuring and impairment charges	-	-	-	-	-	7,957	7,957	-	-	-
Gains on product line asset sales and business divestiture	-	-	-	-	-	(100,139)	-	(92,805)	-	(7,334)
Adjusted EBITDA	\$ 668,328	\$ 165,681	\$ 168,734	\$ 182,025	\$ 151,888	\$ 555,298	\$ 156,398	\$ 140,355	\$ 136,644	\$ 121,901
Revenues	\$ 1,377,270	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361	\$ 1,316,536	\$ 334,578	\$ 338,183	\$ 331,361	\$ 312,414
Adjusted EBITDA as a percent of revenues	49%	48%	48%	51%	47%	42%	47%	42%	41%	39%
<b>Reconciliation To Free Cash Flow</b>										
Net cash provided by operating activities	\$ 509,450	\$ 144,826	\$ 117,140	\$ 122,603	\$ 124,881	\$ 423,817	\$ 91,755	\$ 100,592	\$ 153,523	\$ 77,947
Reduced by cash flow items:										
Capital expenditures	6,029	797	1,939	2,398	895	7,569	1,777	1,572	1,175	3,045
Free cash flow	\$ 503,421	\$ 144,029	\$ 115,201	\$ 120,205	\$ 123,986	\$ 416,248	\$ 89,978	\$ 99,020	\$ 152,348	\$ 74,902
Revenues	\$ 1,377,270	\$ 348,748	\$ 348,966	\$ 357,195	\$ 322,361	\$ 1,316,536	\$ 334,578	\$ 338,183	\$ 331,361	\$ 312,414
Free cash flow as a percent of revenues	37%	41%	33%	34%	38%	32%	27%	29%	46%	24%

Note: The numbers may not sum to total due to rounding.

(1) Excludes gains and losses from securities held under a supplemental retirement and savings plan for certain officers and senior management employees, as the offsetting entries are included (as compensation expenses) in operating expenses, resulting in a net zero impact to the company's net income.