
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) November 1, 2006

FAIR ISAAC CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 0-16439 94-1499887

(State or other jurisdiction of incorporation) (Commission (IRS Employer Identification No.)

901 Marquette Avenue, Suite 3200

Registrant's telephone number, including area code 612-758-5200

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- [_] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- [_] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [_] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [_] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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Item 2.02. Results of Operations and Financial Condition.

On November 1, 2006, Fair Isaac Corporation (the "Company") reported its financial results for the quarter and fiscal year ended September 30, 2006. See the Company's press release dated November 1, 2006, which is furnished as Exhibit 99.1 hereto and incorporated by reference in this Item 2.02.

Item 5.02. Departure of Directors or Principal Officers;
Appointment of Principal Officers.

(b) Thomas G. Grudnowski, who served as the Company's chief executive officer, president, and a member of the Board, resigned from all of the positions he held with the Company and its affiliated entities on November 1,

2006, effectively immediately. Mr. Grudnowski has agreed to remain as an employee of the Company during a transition period ending on January 31, 2007.

(c) Charles M. Osborne, 53, has been appointed as the Company's chief executive officer, on an interim basis and effective November 1, 2006. Mr. Osborne has served the Company as a vice president and as chief financial officer since May 2004 and will continue to hold these positions while serving as interim chief executive officer. Additional information regarding Mr. Osborne's business experience is set forth at the end of Part I to the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2005 and incorporated by reference in this Item 5.02. A copy of the press release announcing Mr. Grudnowski's resignation and Mr. Osborne's appointment is furnished as Exhibit 99.1 hereto.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Description 99.1 Press Release dated November 1, 2006

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FAIR ISAAC CORPORATION

By /s/ Charles M. Osborne

Charles M. Osborne Chief Executive Officer

Date: November 1, 2006

EXHIBIT INDEX

Exhibit No. Description Manner of Filing
99.1 Press Release dated November 1, 2006 Filed Electronically

Fair Isaac Announces Fourth Quarter and
Fiscal 2006 Results, New Stock Repurchase Authorization, and Departure
of Chief Executive Officer

MINNEAPOLIS--(BUSINESS WIRE)--Nov. 1, 2006--Fair Isaac Corporation (NYSE:FIC), the leading provider of analytics and decision technology, today announced the financial results for its fourth quarter and fiscal year ended September 30, 2006. In addition, the board of directors authorized a new \$500 million share repurchase program.

The board of directors of Fair Isaac Corporation also announced today that Thomas G. Grudnowski has stepped down as chief executive officer and board member, effective immediately. Charles M. Osborne, Fair Isaac's chief financial officer, has been named chief executive officer on an interim basis.

"Tom Grudnowski came to Fair Isaac to revitalize and reinvigorate the company. He brought a strategic vision and put in place a plan that has given this company the capabilities to compete and win. We thank Tom for his significant leadership over the past seven years as we look forward to continued execution of the company's strategy," said A. George Battle, chairman, on behalf of the board.

The board will begin a search for a new chief executive officer immediately. The interim chief executive officer, Mr. Osborne, has been the chief financial officer of the company since May 2004 and has over 32 years of business leadership experience. He will also retain his chief financial officer responsibilities. The company has made no additional structural changes or executive leadership changes at this time.

Fourth Quarter Fiscal 2006 Results

The company reported fourth quarter revenues of \$207.3 million in fiscal 2006 versus \$203.3 million reported in the prior year period. Net income for the fourth quarter of fiscal 2006 totaled \$22.1 million, or \$0.35 per diluted share, versus \$35.7 million, or \$0.53 per diluted share, reported in the prior year period.

Fourth quarter fiscal 2006 results included share-based compensation expense of \$7.4 million after-tax, or \$0.12 per diluted share, due to the adoption of SFAS 123(R), and costs associated with the previously announced lease exit of \$8.3 million after-tax, or \$0.13 per diluted share.

Fiscal 2006 Results

The company reported revenues of \$825.4 million versus \$798.7 million in the prior year period. Net income for fiscal 2006 totaled \$103.5 million, or \$1.59 per diluted share, versus \$134.5 million, or \$1.86 per diluted share, reported in the prior year.

Fiscal 2006 results included share-based compensation expense of \$26.6 million after-tax, or \$0.41 per diluted share, due to the adoption of SFAS 123(R), and restructuring and acquisition-related costs of \$12.7 million after-tax, or \$0.19 per diluted share.

Fiscal 2005 results included a decrease in diluted earnings per share of \$0.09 related to the adoption of EITF Issue No. 04-8, and an increase in diluted earnings per share of \$0.14 related to revisions made to tax liabilities.

Fourth Quarter Fiscal 2006 Revenues Highlights

Revenues for fourth quarter fiscal 2006 across each of the company's four operating segments were as follows:

- -- Strategy Machine(R) Solutions revenues increased to \$111.6 million in the fourth quarter compared to \$109.6 million in the prior year quarter, or by 1.8%, primarily due to an increase in revenues from fraud, originations, and collections and recovery solutions, offset by a decline associated with insurance solutions and consumer scoring products.
- -- Scoring Solutions revenues were \$45.5 million in the fourth quarter compared to \$47.8 million in the prior year quarter,

- -- Professional Services revenues increased to \$37.0 million in the fourth quarter from \$33.4 million in the prior year quarter, or by 10.9%, primarily due to an increase in revenues from strategic consulting services and implementation services for EDM products.
- -- Analytic Software Tools revenues increased to \$13.2 million in the fourth quarter compared to \$12.6 million in the prior year quarter, or by 5.1%, due to an increase in revenues generated from sales of the Blaze Advisor(TM) product.

Fiscal 2006 Revenues Highlights

Revenues for fiscal 2006 across each of the company's four operating segments were as follows:

- -- Strategy Machine(R) Solutions revenues increased to \$457.2 million from \$453.7 million in the prior year period, or by 0.8%, primarily due to growth in fraud solutions, consumer scoring products and collections and recovery solutions, offset by a decline associated with marketing services and insurance solutions.
- -- Scoring Solutions revenues increased to \$177.2 million from \$167.3 million in the prior year period, or by 5.9%, primarily due to an increase in revenues from risk scoring services at the credit reporting agencies, and PreScore(R) Service.
- -- Professional Services revenues increased to \$145.3 million from \$129.6 million in the prior year period, or by 12.1%, primarily due to an increase in revenues from strategic consulting services and implementation services for EDM products, offset by a decline in consulting services related to precision marketing.
- -- Analytic Software Tools revenues were \$45.7 million compared to \$48.0 million in the prior year period, or a decrease of 4.8%, due to a decline in revenues generated from sales of the Blaze Advisor(TM) product.

Bookings Highlights

The bookings for the fourth quarter were \$112.6 million versus \$109.7 million in the same period last year. The company defines a "new booking" as estimated future contractual revenues, including agreements with perpetual, multi-year and annual terms. Management regards the volume of new bookings achieved as one indicator of future revenues, but they are not comparable to, nor should they be substituted for, an analysis of the company's revenues.

Balance Sheet and Cash Flow Highlights

Cash and cash equivalents, and marketable security investments were \$267.8 million at September 30, 2006, as compared to \$288.1 million at September 30, 2005. Significant changes in cash and cash equivalents from September 30, 2005 include cash provided by operations of \$199.0 million for fiscal 2006 and \$64.2 million received from the exercise of stock options and stock issued under an employee stock purchase plan. Cash used during fiscal 2006 includes \$31.4 million related to purchases of property and equipment and \$256.5 million to repurchase company stock.

Outlook

The company expects revenues for first quarter fiscal 2007 of approximately \$210.0 million and earnings per diluted share, to be approximately \$0.48. The company expects revenues for fiscal 2007 of approximately \$870.0 million and earnings per diluted share, to be approximately \$2.10. The earnings per diluted share, guidance include compensation expense related to SFAS 123(R).

New Stock Repurchase Program

Fair Isaac also announced today that its Board of Directors has approved a common stock repurchase program to acquire up to \$500 million of the company's outstanding common stock. This new program replaces the Company's previous repurchase program announced on August

29, 2006, which had authorized the company to acquire up to \$250 million of outstanding stock. Under the previous program, Fair Isaac purchased approximately 2.4 million shares of its common stock, at an aggregate cost of approximately \$85.3 million. The stock repurchase program, which is open-ended, allows the company to repurchase its shares from time to time in the open market and in negotiated transactions.

Company to Host Conference Call

The company will host a conference call today at 5:00 p.m. Eastern Time (4:00 p.m. Central Time/2:00 p.m. Pacific Time) to discuss its fourth quarter and fiscal 2006 results, and outlook for fiscal 2007. The call can be accessed live on the Investor Relations section of the company's Web site at www.fairisaac.com, and a replay will be available approximately two hours after the completion of the call through November 29, 2006.

About Fair Isaac Corporation

Fair Isaac Corporation (NYSE:FIC) makes decisions smarter. The company's solutions and technologies for Enterprise Decision Management give businesses the power to automate more processes, and apply more intelligence to every customer interaction. Through increasing the precision, consistency and agility of their decisions, Fair Isaac clients worldwide increase sales, build customer value, cut fraud losses, manage credit risk, reduce operational costs, meet changing compliance demands and enter new markets more profitably. Founded in 1956, Fair Isaac powers hundreds of billions of decisions each year in financial services, insurance, telecommunications, retail, consumer branded goods, healthcare and the public sector. Fair Isaac also helps millions of individuals manage their credit health through the www.myfico.com website. Visit Fair Isaac online at www.fairisaac.com.

Statement Concerning Forward-Looking Information

Except for historical information contained herein, the statements contained in this news release that relate to Fair Isaac or its business are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including the company's ability to recruit and retain key technical and managerial personnel, the maintenance of its existing relationships and ability to create new relationships with customers and key alliance partners, its ability to continue to develop new and enhanced products and services, competition, regulatory changes applicable to the use of consumer credit and other data, the possibility that the anticipated benefits of acquisitions, including expected synergies, will not be realized and other risks described from time to time in Fair Isaac's SEC reports, including its Annual Report on Form 10-K for the year ended September 30, 2005 and quarterly report on Form 10-Q for the period ended June 30, 2006. If any of these risks or uncertainties materialize, Fair Isaac's results could differ materially from its expectations. Fair Isaac disclaims any intent or obligation to update these forward-looking statements.

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FAIR ISAAC CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
For the Quarters and Years Ended September 30, 2006 and 2005
(In thousands, except per share data)
(Unaudited)

Quarter Septemb		Year E Septemb	
2006	2005	2006	2005
\$207,289	\$203,297	\$825,365	\$798,671

Revenues

Cost of revenues	70,291	67,308	281,977	275,065	
Research and development	19,173	20,998	84,967	81,295	
Selling, general and administrative Amortization of	66,967	55,621	260,845	223,400	
intangible assets Restructuring and	6,366	6,260	25,191	25,900	
acquisition-related	12,862	-	19,662	-	
Total operating expenses		150,187			
Operating income Other income, net	31,630	53,110 1,076	152,723	193,011	
Income before income taxes		54,186			
Provision for income taxes	10,993	18,438	55,706	59,540	
Net income		\$35,748			
Earnings per share: Basic		\$0.55 =====			
Diluted	\$0.35		\$1.59	\$1.86 ((a)
Shares used in computing earnings per share:					
Basic		64,471 =======			
Diluted		67,216 =======		73,584 ((a)
Share-based compensation expense included in the above operating expense captions are as follows (b):					
Cost of revenues Research and	\$2,705	\$513	\$10,970	\$703	
development Selling, general and	1,374	79	6,435	166	
administrative	7,982	1,243	24,680	2,058	
Total share-based compensation expense	\$12,061	\$1,835	\$42,085	\$2,927	

(a) The computation of diluted earnings per share for the year ended September 30, 2005 includes 4.5 million shares of common stock issuable upon conversion of our senior convertible notes, along with a corresponding adjustment to net income to add back related interest expense, net of tax, of approximately \$2.5 million. On March 31, 2005, the company successfully completed an exchange offer for approximately 99.9% of the principal amount of its senior convertible notes for new senior convertible notes. The dilutive effect of the new senior convertible notes has been calculated using the treasury stock method since the effective date of the exchange.

(b) Effective October 1, 2005, the company adopted SFAS 123(R), "Share-Based Payment", which required the company to record compensation expense for all share-based awards. Results from prior periods have not been restated.

	September 30, 2006	September 30, 2005
ASSETS: Current assets:		
Cash and cash equivalents	\$75,154	
Marketable securities Receivables, net	152,141 165,806	
Prepaid expenses and other current	,	·
assets	20,209	27,337
Total current assets	413,310	412,680
Marketable securities and investments		59,087
Property and equipment, net Goodwill and intangible assets, net	56,611 786,062	48,436 803,306
Other noncurrent assets	24,743	27,552
		\$1,351,061
		=========
LIABILITIES AND STOCKHOLDERS' EQUITY: Current liabilities: Accounts payable and other accrued		
liabilities	\$53,809	\$50,947
Senior convertible notes Accrued compensation and employee	400,000	-
benefits	34,936	31,373
Deferred revenue	48,284	55,837
Total current liabilities	537,029	138,157
Senior convertible notes		400,000
Other noncurrent liabilities	14,148	7,810
Total liabilities	551,177	545,967
Stockholders' equity	770,028	805,094
	\$1,321,205	\$1,351,061

FAIR ISAAC CORPORATION REVENUES BY SEGMENT For the Quarters and Years Ended September 30, 2006 and 2005 (In thousands) (Unaudited)

	Quarter Ended September 30,		Year Ended September 30,	
	2006	2005	2006	2005
Strategy machine solutions	\$111,553	\$109,578	\$457,211	\$453,734
Scoring solutions	45,483	47,758	177,152	167,270
Professional services	37,035	33,383	145,271	129,636
Analytic software tools	13,218	12,578	45,731	48,031
Total revenues	\$207,289	\$203,297	\$825,365	\$798,671
	======	======	======	=======

FAIR ISAAC CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
For the Years Ended September 30, 2006 and 2005
(In thousands)
(Unaudited)

Year Ended September 30,

	2006	2005
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash	\$103,486	\$134,548
provided by operating activities: Depreciation and amortization Changes in operating assets and liabilities,	48,805	51,517
net of acquisitions Other, net	(2,096) 48,847	(5,082) 33,099
Net cash provided by operating activities	199,042	214,082
Cash flows from investing activities: Purchases of property and equipment Cash paid for acquisitions, net of cash acquired Net activity from marketable securities Other, net	- 13,882	(16, 414) (41, 312) 32, 003 22, 822
Net cash used in investing activities		(2,901)
Cash flows from financing activities: Proceeds from issuances of common stock Repurchases of common stock Other, net		71,867 (328,537) (5,316)
Net cash used in financing activities	(190,293)	(261,986)
Effect of exchange rate changes on cash	552	(385)
Decrease in cash and cash equivalents Cash and cash equivalents, beginning of period	(7,726) 82,880	(51,190) 134,070
Cash and cash equivalents, end of period	\$75,154 ======	\$82,880 ======

Fair Isaac Corporation Baseline Revenue Analysis (In thousands)

	BKG'05	Q1A	Q2A	Q3A	Q4A	FY05
Total Baseline Prior to '05		\$176,161	\$164,445	\$158,912	\$150,950	\$650,468
Q1-2005A Q2-2005A Q3-2005A Q4-2005A	\$115,363 136,560 143,318 109,728	19,385	12,916 18,660	9,120 12,402 23,373	7,622 8,312 16,259 20,154	49,043 39,374 39,632 20,154
Total FY05	504,969	19,385	31,576	44,895	52,347	148,203
Total Baseline Prior to '06	504,969	195,546	196,021	203,807	203,297	798,671
Q1-2006A Q2-2006A Q3-2006A Q4-2006A						
Total FY06						
Grand Total	\$504,969	\$195,546	\$196,021	\$203,807	\$203,297	\$798,671

	BKG'06	Q1A	Q2A	Q3A	Q4A	FY06
Total Baseline Prior to '05		\$149,484	\$143,730	\$141,099	\$140,237	\$574,550
Q1-2005A Q2-2005A Q3-2005A Q4-2005A		6,205 6,194 7,404 11,482	4,261 5,975 7,198 10,521	3,765 5,238 5,478 8,339	2,560 4,525 4,524 6,428	16,791 21,932 24,604 36,770
Total FY05		31, 285	27,955	22,820	18,037	100,097
Total Baseline Prior to '06		180,769	171,685	163,919	158,274	674,647
Q1-2006A Q2-2006A Q3-2006A Q4-2006A	\$127,778 106,024 94,480 112,572	22,021	15,296 21,176	8,988 12,674 21,547	6,548 8,716 13,009 20,743	52,853 42,566 34,556 20,743
Total FY06	440,854	22,021	36,472	43,209	49,016	150,718
Grand Total	\$440,854 ======	\$202,790 ======	\$208,157	\$207,128 =======	\$207,290 ======	\$825,365 ======

A = Actual

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